

# Business Cycles

Part 2: Microeconomic Foundations

Lecture 2: Consumption-savings problem

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# Outline

Part 1: Introduction

Part 2: Microeconomic Foundations

- **Lecture 2: Consumption-Savings Problem**
- Lecture 3: Equilibrium in an endowment economy, fiscal policy
- Lecture 4: Production and labor supply

Part 3: The Real Business Cycle Model

Part 4: The New Keynesian Model

Part 5: Financial Crises

# Learning Objective of Today's Lecture

1. Understand what microeconomic foundation of a macroeconomic equation means.
2. Understand the consumption-savings problem of households and how we can derive a microfounded consumption function based on this.
3. Study several macroeconomic applications of the household's consumption optimization problem.

# Literature

## Required reading:

- Textbook chapter 9

## Optional reading:

- Textbook chapter 10 (A Multi-Period Consumption-Saving Model)
- Chapter 8 on consumption in Romer's Advanced Macroeconomics
- Chapters 4.1 - 4.5 in Wickens' Macroeconomics Theory
- Chapter 15 in Sorensen's and Whitta-Jacobsen's Introducing Advanced Macroeconomics

# Microeconomics of Macro

- Building blocks of the models in this course consist of decision rules of optimizing agents and a concept of equilibrium.
- Will be studying optimal decision rules first.
- Framework is dynamic but only two periods ( $t$ , the present, and  $t + 1$ , the future).
- Consider representative agents: one household and one firm.
- Unrealistic but useful abstraction.

# Consumption

- Consumption the largest expenditure category in GDP (60-70 percent).
- Study problem of a representative household.
- Household receives exogenous amount of income in periods  $t$  and  $t + 1$ .
- Must decide how to divide its income in  $t$  between consumption and saving/borrowing.
- All variables are real, not nominal.

# Basics

- Representative household earns income of  $Y_t$  and  $Y_{t+1}$ . Future income known with certainty.
- Consumes  $C_t$  and  $C_{t+1}$ .
- Begins life with no wealth and can save  $S_t = Y_t - C_t$  (can be negative, which is borrowing).
- Earns/pays real interest rate  $r_t$  on saving/borrowing.
- Household a price-taker: takes  $r_t$  as given.
- Do not model a financial intermediary (i.e., bank), but assume existence of option to borrow/save through this intermediary.

# Budget Constraints

Two flow budget constraints in each period:

$$C_t + S_t \leq Y_t$$

$$C_{t+1} + S_{t+1} \leq Y_{t+1} + (1 + r_t)S_t$$

- Savings  $S_t$  link both periods.
- $r_t S_t$ : income earned on the stock of savings brought into  $t + 1$

Terminate conditions:

- Household would not want  $S_{t+1} > 0$ . Why? There is no  $t + 2$ . Don't want to die with positive assets.
- Household would like  $S_{t+1} < 0$  – die in debt. Lender would not allow that.
- Hence,  $S_{t+1} = 0$  is a terminal condition (sometimes “no Ponzi”).

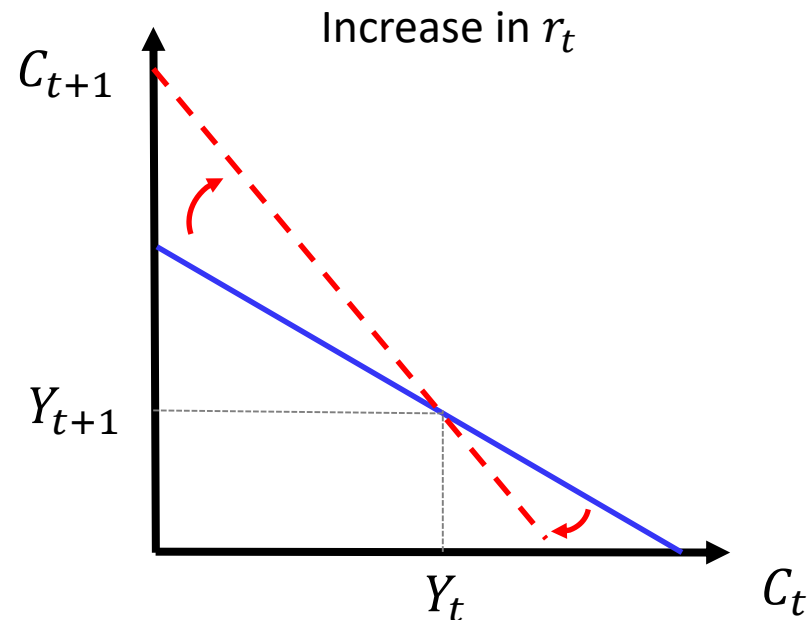
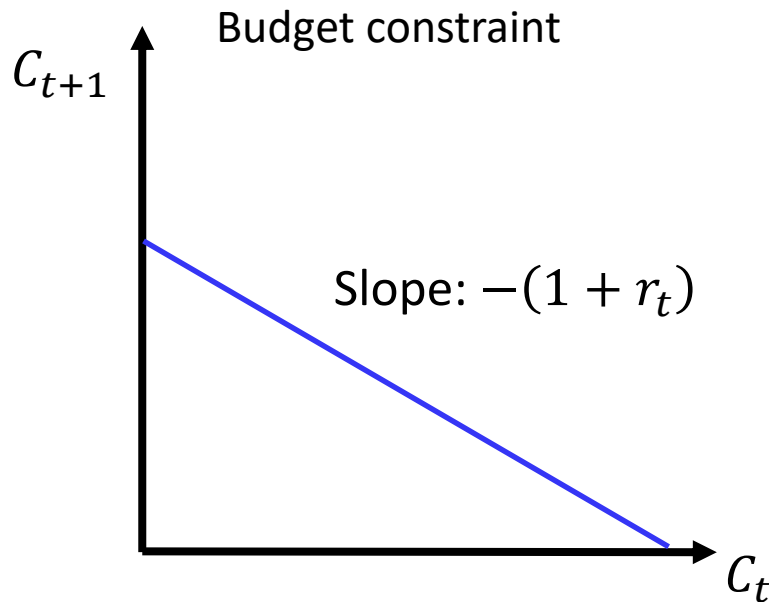


# Intertemporal Budget Constraint

- Assume budget constraints hold with equality (otherwise leaving income on the table), and eliminate  $S_t$ , leaving:

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t}$$

- This is called the intertemporal budget constraint (IBC).
- Says that present discounted value of stream of consumption equals present discounted value of stream of income.



# Preferences

- Household gets utility from how much it consumes
- Utility function:  $u(C_t)$ . “Maps” consumption into utility units
- Assume:
  - $u'(C_t) > 0$  (positive marginal utility)
  - $u''(C_t) < 0$  (diminishing marginal utility)
  - “More is better, but at a decreasing rate”

- Example utility function:

$$u(C_t) = \ln(C_t)$$

$$u'(C_t) = \frac{1}{C_t} > 0$$

$$u''(C_t) = -\frac{1}{C_t^2} < 0$$

- Utility is completely ordinal – no meaning to magnitude of utility (it can be negative). Only useful to compare alternatives

# Lifetime Utility

Lifetime utility is a weighted sum of utility from period  $t$  and  $t + 1$  consumption:

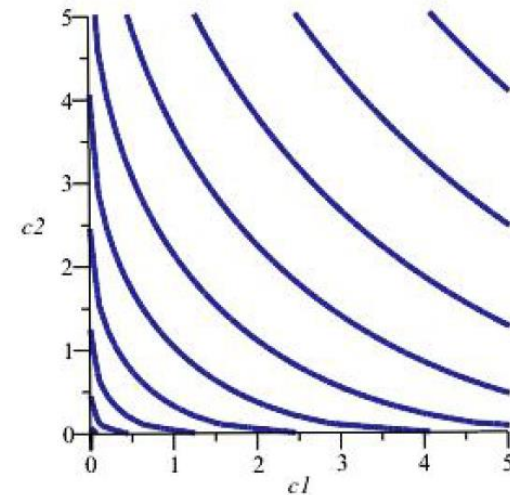
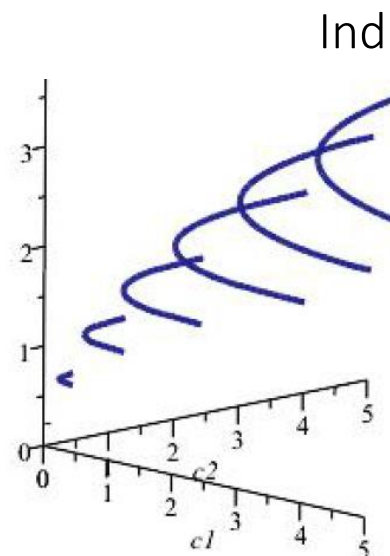
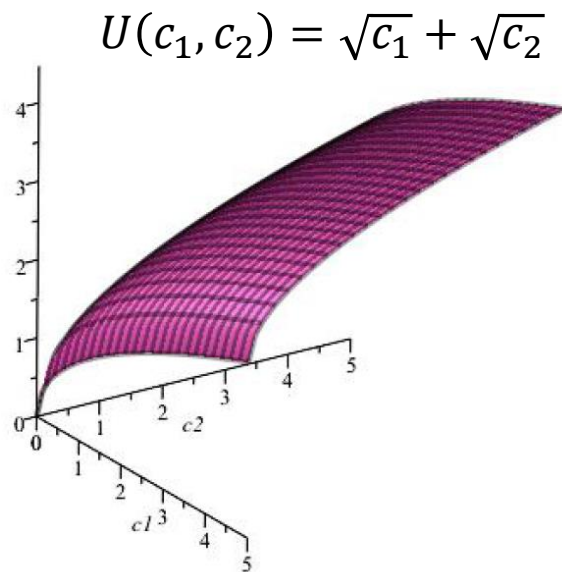
$$U = u(C_t) + \beta u(C_{t+1})$$

- $0 < \beta < 1$  is the discount factor – it is a measure of how impatient the household is.

# Utility Functions Graphically

Describe how much satisfaction an individual experiences from consuming goods

- Utility functions with two or more arguments are useful to study trade-offs
- Standard property: strictly increasing at a strictly decreasing rate (diminishing marginal utility):  $u' > 0, u'' < 0$ .



Source: Chugh (2016)

# Indifference Curve

- Think of  $C_t$  and  $C_{t+1}$  as different goods (different in time dimension)
- Indifference curve: combinations of  $C_t$  and  $C_{t+1}$  yielding fixed overall level of lifetime utility
- Different indifference curve for each different level of lifetime utility. Direction of increasing preference is northeast
- Slope of indifference curve at a point is the negative ratio of marginal utilities:

$$slope = -\frac{u'(C_t)}{\beta u'(C_{t+1})}$$

- Given assumption of  $u''(\cdot) < 0$ , steep near origin and flat away from it
- This is known as the *marginal rate of substitution*: Maximum quantity of one good the consumer is willing to give up to obtain an extra unit of the other good.

# Optimization

- Lagrange function:

$$\max L(C_t, C_{t+1}, \lambda) = u(C_t) + \beta u(C_{t+1}) + \lambda \left[ Y_t + \frac{Y_{t+1}}{1 + r_t} - C_t - \frac{C_{t+1}}{1 + r_t} \right]$$

- FOC:

$$u'(C_t) - \lambda = 0$$

$$\beta u'(C_{t+1}) - \lambda \frac{1}{1 + r_t} = 0$$

$$Y_t + \frac{Y_{t+1}}{1 + r_t} - C_t - \frac{C_{t+1}}{1 + r_t} = 0$$

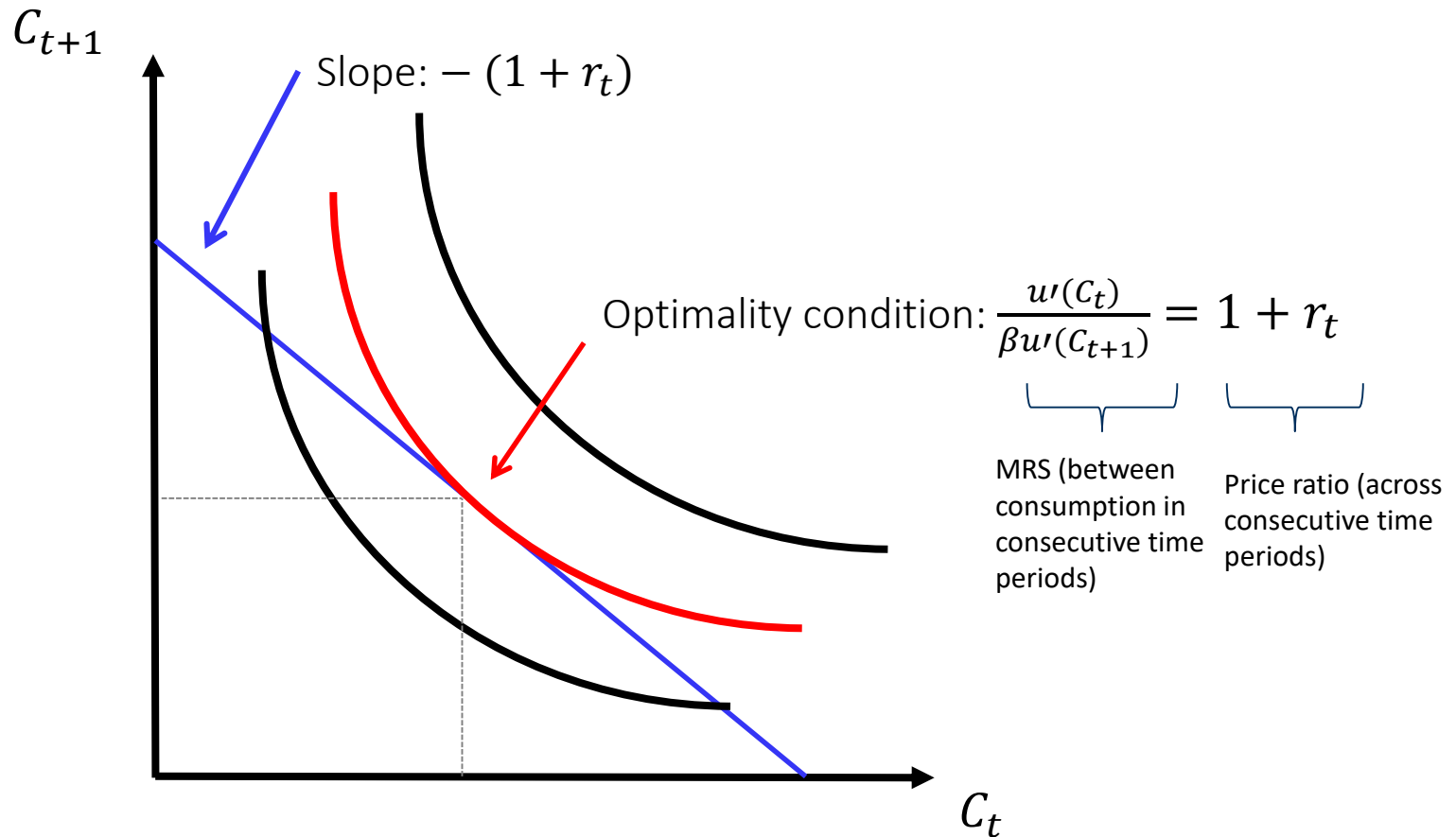
- Rearranging and eliminating  $\lambda$  yields the Euler equation:

$$\frac{u'(C_t)}{\beta u'(C_{t+1})} = 1 + r_t$$

MRS = - slope of budget constraint  
(price ratio between period t and t+1)

# Optimization Graphically

- Objective is to choose a consumption bundle on highest possible indifference curve
- At this point, indifference curve and budget line are tangent (which is same condition as Euler equation)



# Consumption Function

- What we want is a decision rule that determines  $C_t$  as a function of things which the household takes as given:  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$
- Consumption function:

$$C_t = C^d(Y_t, Y_{t+1}, r_t)$$

- Can use indifference curve – budget line diagram to qualitatively figure out how changes in  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$  affect  $C_t$



## Increases in $Y_t$ and $Y_{t+1}$

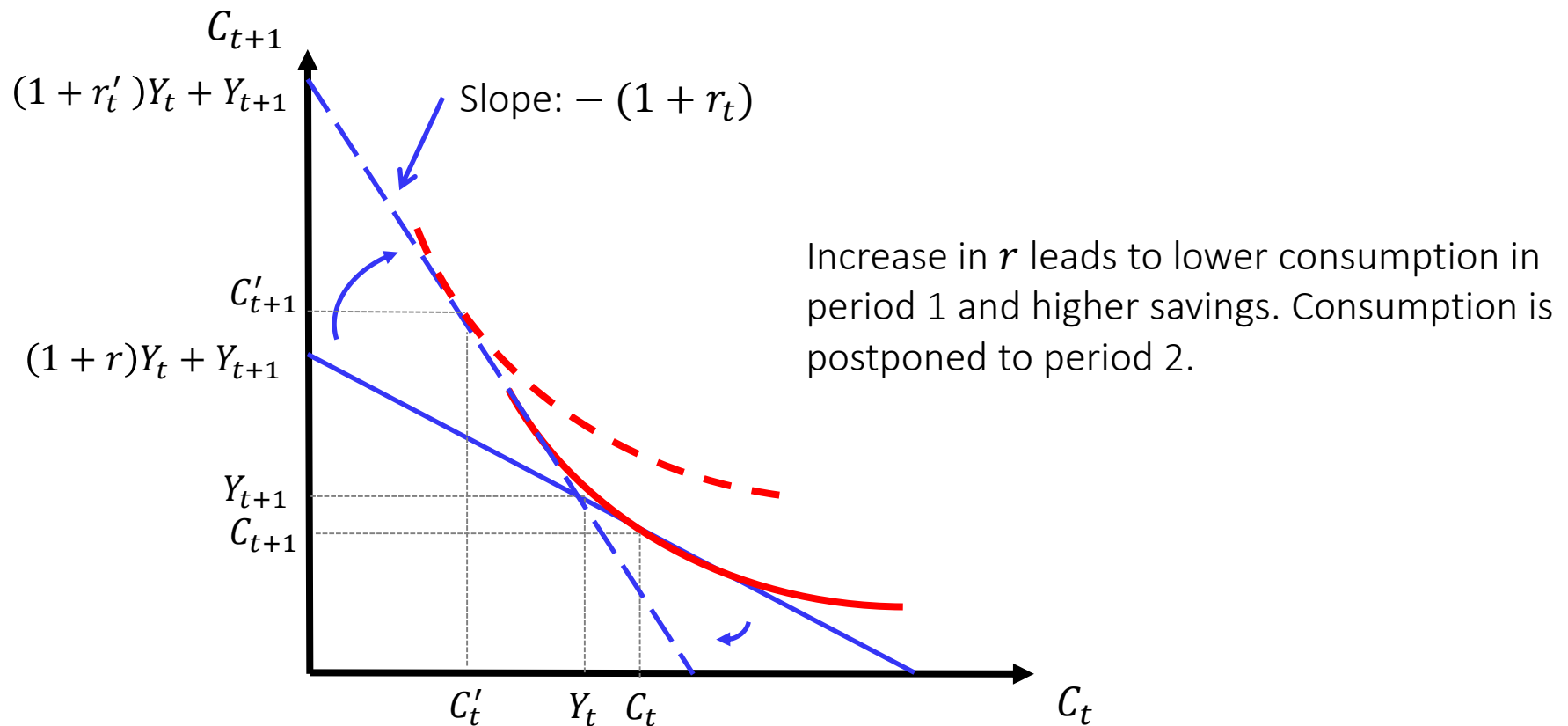
- An increase in  $Y_t$  or  $Y_{t+1}$  causes the budget line to shift out horizontally to the right
- In new optimum, household will locate on a higher indifference curve with higher  $C_t$  and  $C_{t+1}$
- Important result: wants to increase consumption in both periods when income increases in either period
- Wants its consumption to be “smooth” relative to its income
- Achieves smoothing its consumption relative to income by adjusting saving behavior increases  $S_t$  when  $Y_t$  goes up, reduces  $S_t$  when  $Y_{t+1}$  goes up
- Can conclude that  $\frac{\partial C_t}{\partial Y_t} > 0$  and  $\frac{\partial C_t}{\partial Y_{t+1}} > 0$
- Further,  $\frac{\partial C_t}{\partial Y_t} < 1$  . Call this the marginal propensity to consume, *MPC*

## Increase in $r_t$

- A little trickier
- Causes budget line to become steeper, pivoting through endowment point
- Competing income and substitution effects:
  - Substitution effect: how would consumption bundle change when  $r_t$  increases and income is adjusted so that household would locate on unchanged indifference curve?
  - Income effect: how does change in  $r_t$  allow household to locate on a higher/lower indifference curve?
- Substitution effect always to reduce  $C_t$ , increase  $S_t$
- Income effect depends on whether initially a borrower ( $C_t > Y_t$ , income effect to reduce  $C_t$ ) or saver ( $C_t < Y_t$ , income effect to increase  $C_t$ )

# Increase in the real interest rate

- What happens if the central bank increases the interest rate?
- Assume that prices are fixed in the *short-term* so that a change in the nominal interest rate lead to a change in the real interest rate ( $i_t = r_t + \bar{\pi}$ ).
- Main transmission mechanism in New Keynesian models: *intertemporal substitution of consumption*.



Note that we have chosen the form of the utility function and incomes  $Y_t, Y_{t+1}$  in a way that the substitution effect dominates which is in line with the empirical macro evidence.

# The Consumption Function

- We will assume that the substitution effect always dominates for the interest rate
- Qualitative consumption function (with signs of partial derivatives)

$$C_t = C^d(\underbrace{Y_t}_{+}, \underbrace{Y_{t+1}}_{+}, \underbrace{r_t}_{-})$$

- Example with log utility: Suppose  $u(C_t) = \ln(C_t)$ 
  - Euler equation is:

$$C_{t+1} = \beta(1 + r_t)C_t$$

- Budget constraint:

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t}$$

- Combine both to get the consumption function is:

$$C_t = \frac{1}{1 + \beta} \left[ Y_t + \frac{Y_{t+1}}{1 + r_t} \right]$$

- $MPC: \frac{1}{1 + \beta}$
    - Go through other partials.

# Permanent Income Hypothesis (PIH)

- Our analysis is consistent with Friedman's (1957) PIH
- Consumption ought to be a function of “permanent income”
- Permanent income: present value of lifetime income
- Special case:  $r_t = 0$  and  $\beta = 1$ : consumption equal to average lifetime income
- Implications:
  1. Consumption forward-looking. Consumption should not react to changes in income that were predictable in the past
  2. *MPC* less than 1.
  3. The longer you live, the lower is the *MPC*.
- Important empirical implications for econometric analysis. Regression of  $C_t$  on  $Y_t$  will not identify *MPC* (which is relevant for things like fiscal multiplier) if in historical data changes in  $Y_t$  are persistent.

# Applications and Extensions

We will consider several applications / extensions:

1. Wealth
2. Permanent vs. transitory changes in income
3. Random walk / Borrowing Constraints

# Wealth

- Allow household to begin life with stock of wealth  $H_{t-1}$ . Real price of this asset in  $t$  is  $Q_t$
- Household can accumulate more of this asset or sell it.
- Think about a quantity of housing or shares of stock.
- Period  $t$  constraint:

$$C_t + S_t + Q_t(H_t - H_{t-1}) \leq Y_t$$

- Period  $t + 1$  constraint:

$$C_{t+1} + S_{t+1} + Q_{t+1}(H_{t+1} - H_t) \leq Y_{t+1} + (1 + r_t)S_t$$

- Imposing terminal conditions, IBC is:

$$C_t + \frac{C_{t+1}}{1 + r_t} + Q_t H_t = Y_t + \frac{Y_{t+1}}{1 + r_t} + Q_t H_{t-1} + \frac{Q_{t+1} H_t}{1 + r_t}$$

# Simplifying Assumptions and the Consumption Function

- First, assume household must choose  $H_t = 0$ . It simply sells off the asset in period  $t$  at price  $Q_t$ :

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t} + Q_t H_{t-1}$$

- Increase in  $Q_t$  then functions just like increase in  $Y_t$

$$C_t = C^d(\underbrace{Y_t}_{+}, \underbrace{Y_{t+1}}_{+}, \underbrace{r_t}_{-}, \underbrace{Q_t}_{+})$$

- Empirical application: stock market boom (increase in  $Q_t$ )



# Alternative Simplifying Assumption

- Assume  $H_{t-1} = 0$ , and assume that household must purchase an exogenous amount of the asset,  $H_t$  (e.g. has to buy a house)
- IBC:

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t} + H_t \left( \frac{Q_{t+1}}{1 + r_t} - Q_t \right)$$

- Increase in  $Q_{t+1}$ : functions like increase in  $Y_{t+1}$ :

$$C_t = C^d(\underbrace{Y_t}_{+}, \underbrace{Y_{t+1}}_{+}, \underbrace{r_t}_{-}, \underbrace{Q_t}_{-}, \underbrace{Q_{t+1}}_{+})$$

- Empirical applications: house price boom (anticipated increase in  $Q_{t+1}$ )

# Permanent vs. Transitory Changes in Income

- Go back to standard consumption function:

$$C_t = C^d(\underbrace{Y_t}_{+}, \underbrace{Y_{t+1}}_{+}, \underbrace{r_t}_{-})$$

- Take total derivative (differs from partial derivative in allowing everything to change):

$$dC_t = \frac{\partial C^d(\cdot)}{\partial Y_t} dY_t + \frac{\partial C^d(\cdot)}{\partial Y_{t+1}} dY_{t+1} + \frac{\partial C^d(\cdot)}{\partial r_t} dr_t$$

- If just  $dY_t \neq 0$ , then  $\frac{dC_t}{dY_t}$  equal to partial  $\frac{\partial C^d(\cdot)}{\partial Y_t}$
- But if changes in income are persistent ( $dY_t > 0 \Rightarrow dY_{t+1} > 0$ ), then  $\frac{dC_t}{dY_t} > \frac{\partial C^d(\cdot)}{\partial Y_t}$
- Implication: consumption reacts more to a change in income the more persistent is that change in income

# Application: Tax Cuts

- Suppose household pays taxes,  $T_t$  and  $T_{t+1}$ , to government each period, so net income is  $Y_t - T_t$  and  $Y_{t+1} - T_{t+1}$ . Consumption function is:

$$C_t = C^d(Y_t - T_t, Y_{t+1} - T_{t+1}, r_t)$$

- A cut in taxes is equivalent to an increase in income
- Implication: tax cuts will have bigger stimulative effects on consumption the more persistent the tax cuts are
- Empirical studies: Shapiro and Slemrod (2003) and Shapiro and Slemrod (2009)
  - Initial installment of Bush tax cuts in 2001 was close to permanent (ten years). Theory predicts consumption ought to react a lot. It didn't.
  - US tax rebates 2008: known to be only one time. Theory predicts consumption should react comparatively little. It did.

# Random Walk Hypothesis

- Suppose that  $\beta(1 + r) = 1$
- Suppose that future income is not known with certainty, so that the Euler equation includes an expectation operator:

$$u'(C_t) = E[u'(C_{t+1})]$$

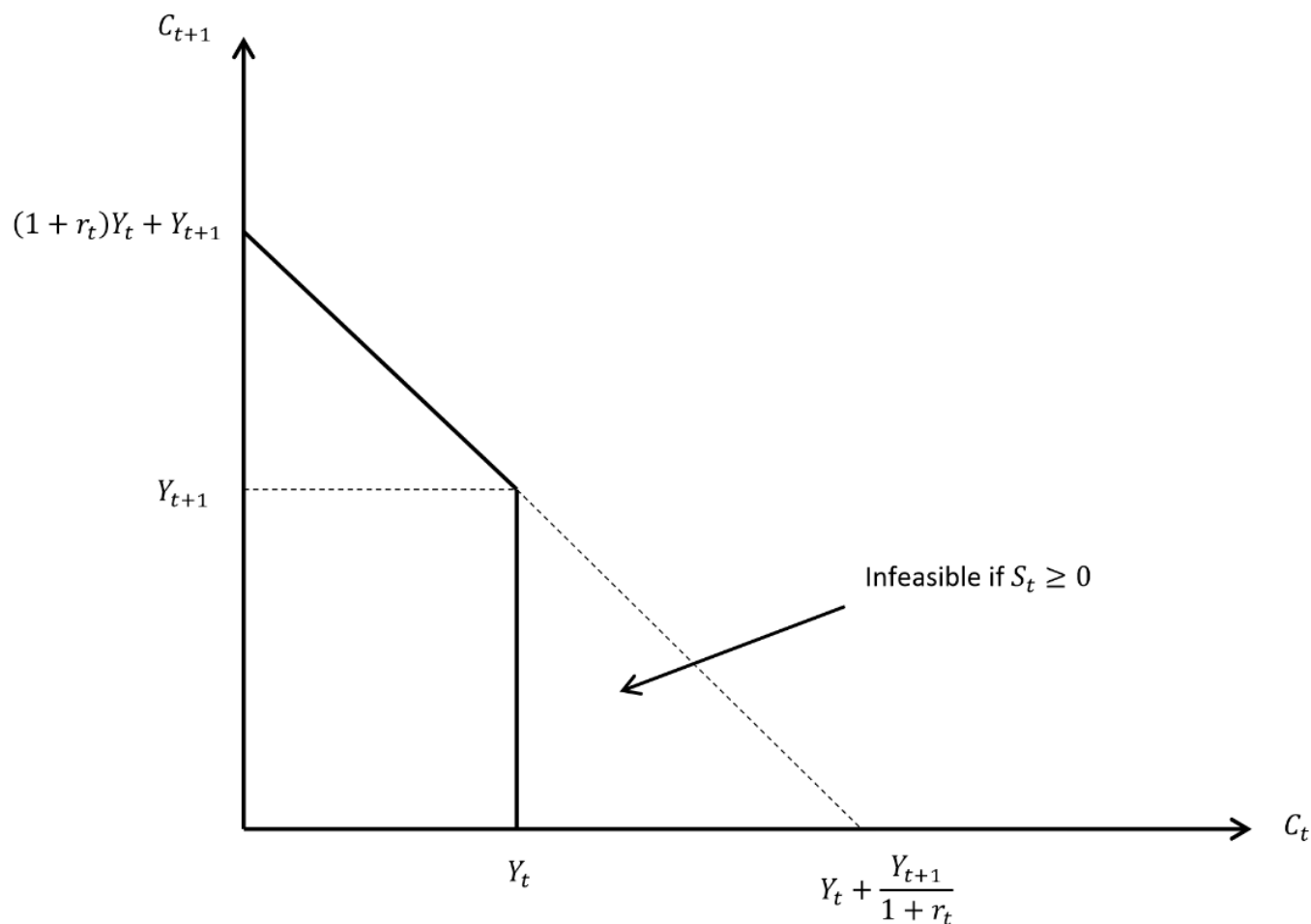
- Suppose that  $u'''(\cdot) = 0$  (so no precautionary saving). Then this implies that  $E[C_{t+1}] = C_t$
- In expectation, future consumption ought to equal current consumption. This is the “random walk” hypothesis
- Doesn't mean that future consumption always equals current consumption
- But it does imply future changes in consumption ought to not be predictable, because in expectation future consumption should equal current consumption
- Random walk model due to Hall (1978)

# Empirical Tests

- Random walk hypothesis one of the most tested macroeconomic theories
- Generally fails:
  - Parker (1999): exploits facts about social security withholding and predictable changes of these over course of the year. Consumption reacts to predictable changes in take home pay  $\Rightarrow$  inconsistent with predictions of RWH
  - Evans and Moore (2012): look at relationship between receipt of paycheck (which is predictable) and within-month mortality cycle - They argue that the receipt of a paycheck, leads to a consumption boom, which triggers higher mortality  $\Rightarrow$  inconsistent with predictions of RWH since consumption shouldn't react to such a predictable change in income

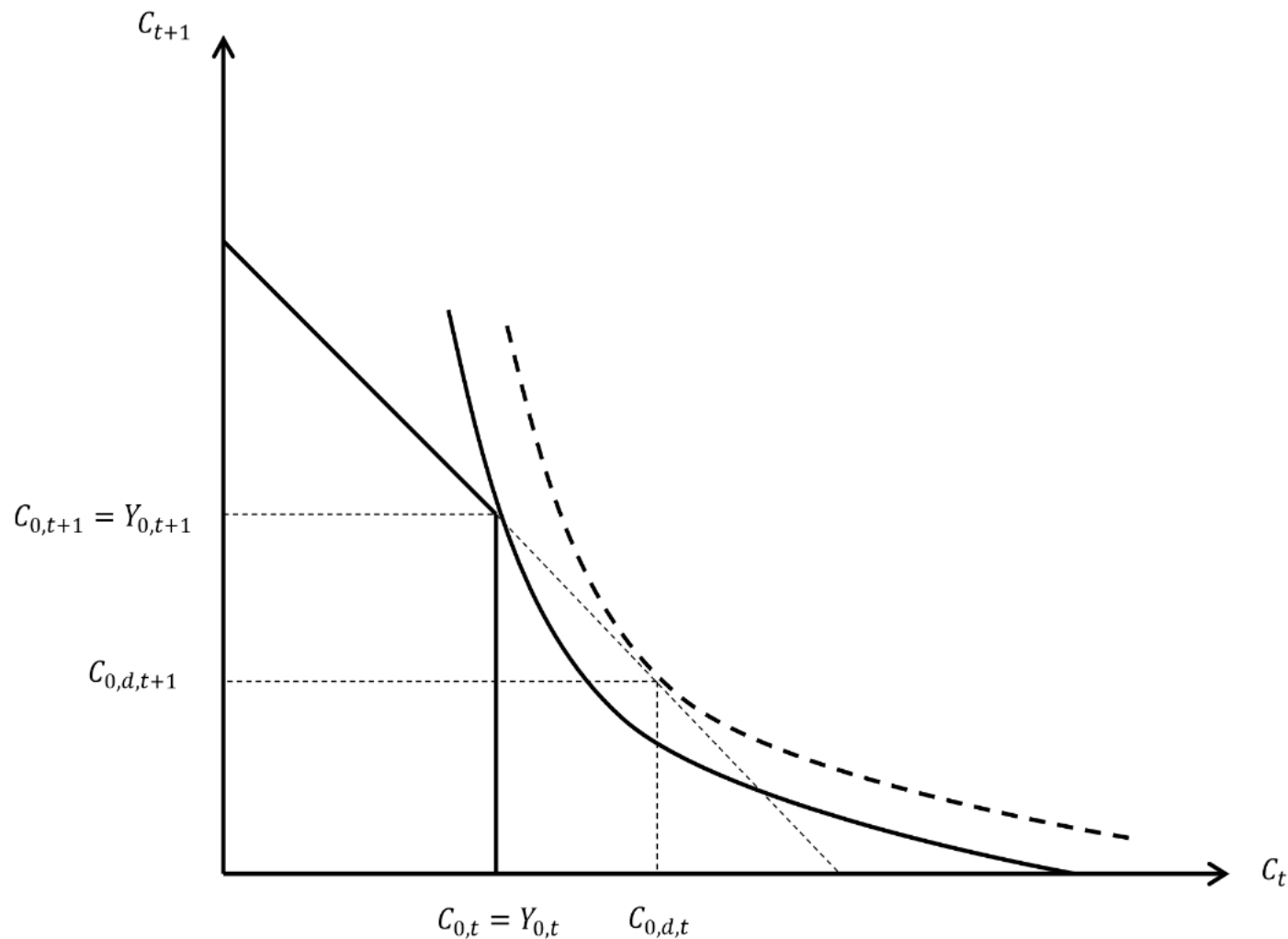
# Borrowing Constraints

- Empirical failures can potentially be accounted for by borrowing constraints
- Simplest form of a borrowing constraint: you can't.  $S_t \geq 0$ . Introduces kink into budget line.



# Binding Borrowing Constraint

If borrowing constraint “binds” you locate at the kink in the budget line (i.e. Euler equation does not hold)



# Implications of a Binding Borrowing Constraint

- Current consumption equals current income
- Means that if household gets more income, will spend all of it
- Further means that if household expects more income in future, can't adjust consumption until the future – future consumption will react to anticipated change in income
- Potential resolution of some empirical failures of random walk / permanent income hypothesis (PIH) model
- Also has policy implications. Makes sense to target taxes/transfers to households likely to be borrowing constrained if objective is to stimulate consumption



# Summary

- Modern macroeconomics is based on microeconomic foundations, i.e. representative agent theory.
- Two-period framework is very useful to develop intuition.
- Households maximize utility function with respect to a budget constraint.
- Households like to smooth consumption via saving.
- Optimal solution: Slope of the indifference curve (marginal rate of substitution) equals the slope of the budget constraint.
- Households are forwards looking: Consumption depends on current and future income. Additional income increases consumption. How much? Depends on persistence of income increase.
- Changes in the real interest rate lead to intertemporal substitution.
- Microfounded Consumption Function: Decision rule that relates optimal consumption to things that the household takes as given.
- Have studied a number of extensions and applications.